

Grades 6-8

## Degrees Matter



Source: https://nces.ed.gov/programs/coe/indicator_cba.asp

## Explaining Taxes



## Income and Taxes

| My First Job | My Second Job |  |
| :---: | :---: | :---: |
| Level of Education: <br> Bachelor's degree | Level of Education: <br> Master's degree | Level of Education: <br> Master's degree plus an <br> Advanced Certificate |
| Job Experience: <br> First month on the job | Job Experience: <br> Five years on the job | Job Experience: <br> 20 years on the job |
| Salary: <br> \$55,000 annually | Salary: <br> $\$ 76,000$ annually | Salary: <br> \$122,000 annually |


| If Taxable Income Is: | The Tax IS: |
| :--- | :--- |
| Not over $\$ 9,075$ | $10 \%$ of the taxable income |
| Over $\$ 9,526$ but not over $\$ 38,700$ | $\$ 952.50$ plus $12 \%$ of the excess over $\$ 9,525$ |
| Over $\$ 38,701$ but not over $\$ 82,500$ | $\$ 4,453.50$ plus $22 \%$ of the excess over $\$ 38,700$ |
| Over $\$ 82,501$ but not over $\$ 157,500$ | $\$ 14,089.50$ plus $24 \%$ of the excess over $\$ 82,500$ |
| Over $\$ 157,501$ but not over $\$ 200,000$ | $\$ 32,3089.50$ plus $32 \%$ of the excess over $\$ 157,500$ |
| Over $\$ 200,001$ but not over $\$ 500,000$ | $\$ 45,689.50$ plus $35 \%$ of the excess over $\$ 200,000$ |
| Over $\$ 500,001$ | $\$ 150,689.50$ plus $37 \%$ of the excess over $\$ 500,000$ |

https://www.irs.com/articles/2018-federal-tax-rates-personal-exemptions-and-standard-deductions -

## Financial Values Sample



## Financial Goals Sample

Buying my mom a vehicle.

Donating money and volunteering time every holiday season.


Making money by investing in a company's stock.

Paying for part of my college tuition.

Saving enough money to live a comfortable life.

## Cereal Advertisement



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## What is Cash Flow?



## Scenarios

## Group 1:

Your parents have just informed you that, if you want a car, you'll have to pay for it yourself. You're 14, and right now you get a small allowance, but you plan to get a job as soon as you can. In the meantime, you want to make sure that you save money so that you'll be able to buy your car.

## Group 2:

One of your favorite bands is coming to town. Tickets cost \$50. All of your friends are going, but you're not sure you'll have enough extra money for a ticket. You have two babysitting jobs lined up for the next two weeks, but that leaves you a few dollars short of purchasing the $\$ 50$ ticket.

## Group 3:

You've achieved your goal of getting a full scholarship to the college of your dreams. The only problem is that the scholarship will not cover the cost of textbooks, which you estimate will run you about $\$ 500$ for the first semester. You have the summer to save money, and you have a summer job.

## Group 4:

You like to look very put-together for the start of the new school year. This year, you're on your own. No one is paying for any of your back-to-school clothes. It's the summer, and you have a few bucks stashed away in your room, plus a couple of jobs lined up mowing neighbors' lawns for money.

## Group 5:

You want to have a savings fund of $\$ 500$ for future opportunities. You get some money for holidays and birthdays. You also make about \$10 a week selling game guides you created online.

## Savings Options

## Open a Savings Account

Opening a savings account helps you save money. Putting money into a savings account not only sets money aside so that you won't spend it, but it also gains interest slowly but surely.


OPTION 1


Go Cheaper Of the things that you purchase, are they the least expensive brands?
Are you willing to swap brand names with generic brands?

## Create New Habits

Sometimes, developing new habits can help you save money. Are you willing to change some of your habits in order to save money?

## Understanding Compound Interest Warm Up

Principal: An amount of money originally invested, excluding any interest or dividends
Interest: Earnings from lending money
Compounding: Calculating interest on both principal and previously earned interest

You have placed $\$ 2,000$ (called the principal) into a savings account. Your bank offers a generous interest rate of $5 \%$, compounded annually. Using the table below, determine how much money your $\$ 2,000$ would increase to in five years.

| Year | Balance | Interest | Total |
| :---: | :--- | :--- | :--- |
| 1 | $\$ 2,000$ | $\$ 100$ | $\$ 2,100$ |
| 2 | $\$ 2,100$ |  |  |
| 3 |  |  |  |
| 4 |  |  |  |
| 5 |  |  |  |

[^0]Compound Interest Formula

$$
A=P\left(1+\frac{r}{n}\right) n t
$$

$A=$ amount of money accumulated after $n$ years, including interest
$\mathrm{P}=$ principle amount (the initial amount you borrow or deposit)
$r=$ annual rate of interest (as a decimal)
$\mathrm{n}=$ number of times the interest is compounded per year
$t=$ number of years the amount is deposited or borrowed for

## Investment Vehicles

## Stock

- Investment in a company
- Shares of ownership in a company
- Value of investment based on company performance



## Mutual Funds

- Investments in several areas (companies, bonds, etc.)
- Diversified

Returns are passed to the investors

Returns on the pooled investments

Investors pool their money with a Registered Mutual Fund

Mutual Fund - Fund Manager invests this amount with securities

## Case Study: Three Stocks

## Yum! Brands (YUM)

Yum! Brands owns such popular chains as Taco Bell, KFC, and Pizza Hut.

At $\$ 73$ per share, it sells for 20 times projected earnings, while yielding $2 \%$. The company is expected to increase profits over the next 3-5 years.

Stock symbol: YUM
Today's share price: $\$ 73$

## Yum. Brands.

Share prices from 10/04/2018
Source: www.nyse.com/index and www.stockmarketgame.org
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## Target (TGT)

Target has 1,822 stores in the United States that sell everything from baby cribs to bananas. This retailer is expected to increase profits at a 15\% pace in coming years. Shares are \$84 each as of October 2018.

Stock symbol: TGT
Today's share price: \$84


TARGET

## Walt Disney (DIS)

Walt Disney owns several business interests: animated films, theme parks, and the sports network ESPN, among others. At \$116 a share, it is expected to increase profits at a $15 \%$ pace for the next several years.

Stock symbol: DIS
Today's share price: \$116



[^0]:    Money Smart for Young People Grades 3-5

